



**BEFORE THE PUBLIC UTILITIES COMMISSION OF THE  
STATE OF CALIFORNIA**

Order Instituting Rulemaking Regarding Policies, Procedures and Rules for the Low Income Energy Efficiency Programs of California’s Energy Utilities.	R. 07-01-042 (Filed January 25, 2007)
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Southern California Edison Company’s (U 338-E) Application for Approval of SCE’s “Change A Light, Change The World,” Compact Fluorescent Lamp Program.	A. 07-05-010 (Filed May 10, 2007)
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**REPLY COMMENTS OF SOUTHERN CALIFORNIA EDISON COMPANY (U 338-E)  
REGARDING ADMINISTRATIVE LAW JUDGE'S RULINGS SEEKING COMMENTS ON  
ISSUES RAISED IN THE KEMA REPORT AND ON NATURAL GAS APPLIANCE  
TESTING ISSUES**

**I.**

**INTRODUCTION**

Pursuant to the *Administrative Law Judge’s Ruling Seeking Comments on Issues Raised in the KEMA Report and on Natural Gas Appliance Testing Issues*, dated September 27, 2007 (the September 27 Ruling), and Chief Administrative Law Judge Angela Minkin’s email of October 22, 2007 extending the deadline to provide reply comments to October 26, 2007, Southern California Edison Company (SCE) replies to the parties’ comments regarding *KEMA’s Final Report on Phase 2 Low Income Needs Assessment* (KEMA Report) and the California Public Utilities Commission (Commission) staff’s proposed Low Income Energy Efficiency (LIEE) program delivery strategy.

## II.

### DISCUSSION

#### A. The KEMA Report

SCE agrees with San Diego Gas & Electric Company (SDG&E) and Southern California Gas Company (SoCalGas) that there are inconsistencies between the KEMA survey results and utility, census, and program information. SCE also agrees with SDG&E and SoCalGas' recommendation that the findings in the KEMA Report not be used until additional work is completed to determine the most accurate and appropriate information to use for future program planning.<sup>1</sup>

With respect to the KEMA Report itself, the Small Multi-Jurisdictional Utilities (SMJUs) – PacifiCorp, Southwest Gas Corporation (Southwest), and Sierra Pacific Power Company (Sierra) – dispute the accuracy of the CARE and LIEE eligibility estimates in Table 4-2.<sup>2</sup> SCE does not reply to all the comments raised in this regard, but does understand some of the SMJUs' concerns and offers some points of clarification. In short, the information provided by Athens Research (under contract to the IOUs<sup>3</sup>) in response to a request from Energy Division for information that would assist in the development of SMJU eligibility estimates, is not a substitute for the approach that is used in determining annual eligibility estimates for the IOUs, which in addition to the data provided by Athens Research, also relies on specific counts by each utility of served customers by small area.

In September 2005, the Commission requested assistance from Athens Research in estimating CARE/LIEE eligibility in an unnamed set of California utility territories. In late October 2005, a list of SMJUs and municipals of interest to the Commission were provided to Athens Research. Athens

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<sup>1</sup> *Joint Comments of San Diego Gas & Electric Company and Southern California Gas Company on the Administrative Law Judge's Ruling Seeking Comments on Issues Raised in the KEMA Report and on Natural Gas Appliances Testing Issues*, October 16, 2007 (SDG&E/SoCalGas' Comments), p. 2.

<sup>2</sup> *Comments of PacifiCorp (U 901 E) on the KEMA Report and Natural Gas Appliance Testing Issues*, October 16, 2007, p. 5; *Comments of Sierra Pacific Power Company (U 903 E) on the Issues Raised in the Final KEMA Report Phase 2 Low Income Assessment*, October 16, 2007, p. 6; *Response of Southwest Gas Corporation (U 905 G) on the September 27, 2007, Administrative Law Judge's Ruling Seeking Comments on Issues Raised in the KEMA Report and on Natural Gas Appliance Testing Issues*, October 16, 2007, p. 4.

<sup>3</sup> SCE, SDG&E, SoCalGas, and Pacific Gas and Electric Company (PG&E).

Research agreed to provide information useful in developing the estimates, which were to be finalized by either KEMA or the Commission. Athens Research used the best available information to “flag” small area records (unique Census block groups and unique block group/ZCTAs<sup>4</sup>) as being part of a given SMJU’s territory.<sup>5</sup> This was accomplished in a variety of ways. Athens Research worked with the California Energy Commission’s (CEC) Cartography Unit to obtain shape files describing territory boundaries for certain utilities, such as Sierra and PacifiCorp. In those cases, a small area would be “flagged” based on whether its centroid (i.e., geographic center) fell inside or outside of the boundary definition from the CEC. Where shape files were unavailable, as was the case with Southwest, Athens Research asked for lists of geographies served by the utility. Southwest provided Athens Research with a set of California ZIP codes in which the company provided residential service in 2005, and Athens Research used this list to flag geographies within the Southwest service area.

Athens Research provided the Commission with a small area data file (at the block group and block group/ZCTA levels) on December 3, 2005, along with documentation. The Commission did not request from Athens Research, nor did Athens Research provide to the Commission/KEMA, utility ground counts of served households. Upon receipt of Athens Research’s small area data files, it appears that KEMA then proceeded to develop utility-wide estimates from these sources.<sup>6</sup> In at least some instances, and perhaps all, KEMA’s analysis (aggregating the flagged data) did not incorporate utility ground counts because these were not obtained from the subject utilities. Table 4-2 in the KEMA Report is therefore substantially, if not completely, based on application of small area estimated rates to vendor household total estimates, rather than to the count of served households from the utility. Thus, the method applied by Commission/KEMA to develop estimates for the SMJUs does not conform to that used for the IOUs.

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<sup>4</sup> Census ZIP code tabulation areas.

<sup>5</sup> Athens Research’s approach was explained in a December 3, 2005 memo to Karen DeGannes of Energy Division.

<sup>6</sup> KEMA notes that it “... obtained customers counts at the utility level, along with information on the ZIP codes covered by each SMJU service territory. We estimated the share of utility customers in each SMJU service territory that were CARE eligible and multiplied that percentage by the KEMA supplied customer estimate.” KEMA Report, Appendix A, p. A-7.

SCE notes that Athens Research provided its assistance to the Commission and its contractor on an ad hoc basis, and that (a) it was documented, (b) it did not pretend to be tailored to utility household counts, and (c) any misapplications by KEMA or KEMA's failure to further develop the eligibility estimates is unfortunate, but only reinforces confidence in Athens Research's method for properly estimating demographic eligibility in SMJU areas. The Commission is aware of Athens Research's discussions with KEMA and disagreements with KEMA's eligibility methods as well as its interpretations of the IOU methods.

A large part of Athens Research's annual estimation work entails carefully geocoding "ground counts" of utility households into Census and ZIP7<sup>7</sup> geography for the IOUs. A good-quality estimation for any SMJU would entail the same geocoding effort. The failure of the Commission/KEMA to incorporate utility counts explains some, but not all, of the issues raised by the SMJUs in their comments.

**B. A Formal Pre-Installation Home Energy Audit Performed By a Third Party is Not Necessary for the LIEE Program**

SCE agrees that an assessment of each customer home supports a program design that ensures customers receive eligible measures. SCE currently assesses each customer home to determine eligibility for and the feasibility of receiving services and measures. However, SCE does not believe that a formal energy audit performed by a third party – as proposed by SDG&E and SoCalGas – is necessary before a household is determined eligible for LIEE services.<sup>8</sup>

A formal energy audit performed by a third party could significantly increase costs and extend the waiting period for a customer to receive LIEE services. In addition, a separate visit by a different entity may concern or confuse some customers. Instead, internal management controls can be used,

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<sup>7</sup> A ZIP7 is a small sector within a ZIP code. ZIP7 or ZIP+2 is defined as the residence ZIP code, plus the first two digits of the United States Postal Service-assigned suffix. These two digits are known as the postal sector.

<sup>8</sup> SDG&E/SoCalGas' Comments, p. 19.

such as site visits and ride-alongs by utility staff to verify that policies and procedures are being followed and field audits to determine that appliances being replaced meet all program requirements.<sup>9</sup>

**C. The Commission Should Not Ignore Health, Safety and Comfort Concerns When Designing an LIEE Program Delivery Strategy**

SCE does not agree that eligible measures should be ranked by their cost effectiveness or amount of energy savings *without* taking into consideration health, safety and comfort and other non-energy benefits. While SCE agrees that cost effective measures should be installed in customer homes whenever and wherever possible, low-income customers living in certain geographical areas and with a certain appliance mix have very real health and safety issues that should also be taken into consideration.

Along these lines, SCE agrees with Richard Heath & Associates that the targeting of households can be achieved in an equitable manner, such as maintaining the level of funding for all eligible households but targeting increased program funding to high use and/or urban areas.<sup>10</sup>

**D. SCE Agrees That Commission Staff’s Proposed LIEE Program Delivery Strategy – Attachment A to the September 27, 2007 Ruling – is Overly Prescriptive**

SCE agrees with PG&E, SDG&E and SoCalGas that Attachment A is overly prescriptive.<sup>11</sup> SCE also agrees with SDG&E and SoCalGas that a LIEE delivery strategy such as that exhibited in Attachment A might limit creativity in implementing new methods and could become administratively burdensome for the Commission.<sup>12</sup> That said, however, SCE appreciates the Commission’s focus on customer behavior (e.g., energy usage) in driving program methods.

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<sup>9</sup> A formal energy audit is not necessary for the installation of electric appliances. Eligibility is based almost solely on the age or model number of the appliance.

<sup>10</sup> *Opening Comments of Richard Heath & Associates, Inc. on the KEMA Report*, October 16, 2007, p. 4.

<sup>11</sup> *Pacific Gas and Electric Company’s Response to Administrative Law Judge’s September 27, 2007 Ruling Seeking Comments on Issues Raised in the KEMA Needs Assessment Report and on Natural Gas Appliance Testing Issues*, October 16, 2007, p. 9; SDG&E/SoCalGas’ Comments, p. 21.

<sup>12</sup> SDG&E/SoCalGas’ Comments, p. 22.

**E. TTY Service**

Disability Rights Advocates (DisabRA) raises concerns with the IOU's TTY services, and reports that it did not reach a live operator for any of the IOUs on October 15, 2007.<sup>13</sup> To SCE's knowledge, its TTY service was operating properly on October 15.

**III.**

**CONCLUSION**

SCE appreciates the opportunity to provide these comments.

Respectfully submitted,

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October 26, 2007

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<sup>13</sup> *Comments of Disability Rights Advocates on Issues Raised in the KEMA Report*, October 16, 2007, p. 6. DisabRA also reports that it was able to reach a live operator for SCE's TTY service on October 16<sup>th</sup>. *Id.*

**CERTIFICATE OF SERVICE**

I hereby certify that, pursuant to the Commission's Rules of Practice and Procedure, I have this day served a true copy of REPLY COMMENTS OF SOUTHERN CALIFORNIA EDISON COMPANY (U 338-E) REGARDING ADMINISTRATIVE LAW JUDGE'S RULINGS SEEKING COMMENTS ON ISSUES RAISED IN THE KEMA REPORT AND ON NATURAL GAS APPLIANCE TESTING ISSUES on all parties identified on the attached service list(s). Service was effected by one or more means indicated below:

Transmitting the copies via e-mail to all parties who have provided an e-mail address. First class mail will be used if electronic service cannot be effectuated.

Executed this **26th day of October, 2007**, at Rosemead, California.

/s/ ROBIN TAYLOR

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R.07-01-042

JIM MCNAMARA  
SAN LUIS OBISPO COUNTY, INC.  
1030 SOUTHWOOD DRIVE  
SAN LUIS OBISPO, CA 93401  
R.07-01-042

**R.07-01-042**

Friday, October 26, 2007

MARK MCNULTY  
5150 RANDLETT DRIVE  
LA MESA, CA 91941  
R.07-01-042

ELENA MELLO  
SIERRA PACIFIC POWER COMPANY  
6100 NEIL ROAD  
RENO, NV 89520  
R.07-01-042

MICHELLE MISHOE  
PACIFICORP  
825 NE MULTNOMAH STREET  
PORTLAND, OR 97232  
R.07-01-042

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2244 WALNUT GROVE AVE.  
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ELECTRIC  
630 EAST FOOTHILL BOULEVARD  
SAN DIMAS, CA 91773  
R.07-01-042

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WESTERN MANUFACTURED HOUSING  
COMM. SVCS.  
53 SANTA YNEZ AVENUE  
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R.07-01-042

DAVID MORSE  
CALIFORNIA WATER SERVICE COMPANY  
1411 W. COVELL BLVD., STE. 106-292  
DAVIS, CA 95616-5934  
R.07-01-042

JOHN NALL  
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ROSEMEAD, CA 91770  
R.07-01-042

JOHN NEWCOMB  
696 SOUTH TIPPECANOE AVENUE  
SAN BERNARDINO, CA 92415  
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RICK C. NOGER  
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2678 BISHOP DRIVE  
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**R.07-01-042**

Friday, October 26, 2007

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930 BRITTAN AVENUE  
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R.07-01-042

**R.07-01-042**

Friday, October 26, 2007

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R.07-01-042

**R.07-01-042**

Friday, October 26, 2007

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R.07-01-042

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ROSEMEAD, CA 91770  
R.07-01-042

**A.07-05-010**

Friday, October 26, 2007

CASE ADMINISTRATION  
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2244 WALNUT GROVE AVENUE  
ROSEMEAD, CA 91770  
A.07-05-010

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A.07-05-010

GREG BASS  
SEMPRA ENERGY SOLUTIONS  
101 ASH STREET. HQ09  
SAN DIEGO, CA 92101-3017  
A.07-05-010

CRISTAL BEDORTHA  
RESIDENTIAL WALL INSULATION  
3714 NELSON AVE.  
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A.07-05-010

BILL BELANSKY  
WESTERN INSULATION  
16465 VIA ESPRILLO  
SAN DIEGO, CA 92127  
A.07-05-010

SCOTT BERG  
SELF HELP HOME IMPROVEMENT PROJECT  
INC.  
3777 MEADOWVIEW DR., 100  
REDDING, CA 96002  
A.07-05-010

RYAN BERNARDO  
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Michael Black  
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**A.07-05-010**

Friday, October 26, 2007

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**A.07-05-010**

Friday, October 26, 2007

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Friday, October 26, 2007

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**A.07-05-010**

Friday, October 26, 2007

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COMPANY  
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1495 ROAD AVENUE  
CLOVIS, CA 93612  
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ROOM 4101  
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A.07-05-010

Robert Lehman  
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SAN LUIS OBISPO COUNTY, INC.  
1030 SOUTHWOOD DRIVE  
SAN LUIS OBISPO, CA 93401  
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MARK MCNULTY  
5150 RANDLETT DRIVE  
LA MESA, CA 91941  
A.07-05-010

ELENA MELLO  
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6100 NEIL ROAD  
RENO, NV 89520  
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**A.07-05-010**

Friday, October 26, 2007

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Friday, October 26, 2007

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**A.07-05-010**

Friday, October 26, 2007

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**A.07-05-010**

Friday, October 26, 2007

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